The insurance industry is graying, yet growing.

The Florida Department of Economic Opportunity estimates that, on average, the insurance industry will add 1,887 new jobs a year through 2026, and we'll need to replace more than 5,270 positions left open by retiring workers over the same time frame. Expanding the pipeline of qualified applicants is essential to growing our industry.

FAIA, fueled by the fundraising and organizational efforts of the Good Works Fund, is aggressively promoting risk management and insurance associate degree programs to Florida state colleges. By law, students who receive an associate degree that includes nine credit hours of approved insurance instruction graduate ready to work with a 20-44, 4-40, and, depending on the coursework, 2-15 license—with no state exam required.

Learn more and get involved: faia.com/workforce